



CEDR Accreditation:	2001
CEDR Panel:	2002
Languages:	English
Location:	United Kingdom

Lisa Drake

“Focused, energetic, committed and helpful right through the end.”

Mediation Feedback

Overview

Accredited Mediator, executive coach and mediation and conflict management trainer, Lisa Drake has over 20 years of experience of mediation and conflict management. She is passionate about assisting parties to reach acceptable and workable solutions to enable all parties to focus on the future.

Having worked in mediation for over 20 years Lisa is a leading mediator, trainer and executive coach working with organisations and individuals to guide them through difficult situations and disputes. Drawing on corporate board level experience Lisa also works as a consultant with a wide range of corporate and public sector organisations to embed mediation into their culture, overcome systemic problems and assist them through difficulties arising from organisational failures and / or periods of change.

Lisa's mediation practice spans a wide range of sectors including a specialism in Employment and Workplace. She brings a deep understanding of both the strategic and pragmatic issues that are often present in commercial disputes, but she is also noted for her ability to work with people at all levels and assisting organisations and individuals to resolve disputes and/or differences that are impacting on their ability to move forward. She is passionate about assisting parties to reach acceptable and workable solutions to enable all parties to focus on the future whilst also, where appropriate, identifying lessons that can be learnt to prevent issues in the future.



Professional Skills and Background

Lisa is an experienced Board Director, providing strategic guidance to senior teams whilst also overseeing strategy implementation across organisations, including the responsibility for HR, operations, marketing, during times of organisational change.

Lisa previously held a Director role within CEDR, with over 12 years of working at the centre of the mediation field. Aside from her business positions, mediating and coaching Lisa is also a member of CEDR's training faculty as a lead trainer for the Employment and Workplace Mediator Skills Training and Conflict Management courses and a coach and assessor for the Commercial Mediator Skills Training course.

With experience of working with the most junior to Board level she is widely acknowledged for her ability to build rapport at every level and possesses strong interpersonal skills with an ability to challenge sensitively. This is a signature of her approach across all her professional practices.

Lisa graduated from The University of Liverpool with a BA (Hons) in Sociology, specialising in Socio Legal Studies, and is a member of the Chartered Institute of Marketing, and is on the Henley Management College Register of Coaches.

Expertise

- Commercial Contracts
- Employment & Workplace
- Construction & Engineering
- Insolvency
- Partnership & Shareholder
- Intellectual Property
- Personal Injury
- Sales of Goods & Services

Dispute Experience

Commercial Contracts

- Breach of contract claim related to a fast food franchise
- Facilitation of discussions to overcome issues arising from the selling non franchise goods
- Several domain name disputes involving franchisees or resellers who have registered the brand name as their direct URL.

Construction & Engineering

A Board Director for a structural and civil engineering firm Lisa has a thorough understanding of the construction industry and the dynamics often in play.

Employment & Workplace

- Rebuilding relationships post grievance appeal - Group action grievance for breach of contract as a result of changes to duties required in line with organisational changes. The team was refusing to undertake a new core function required from the role and mediation was used to rebuild relationships and find a way forward for the employees and the organisation. Issues had been ongoing for two years and were successfully resolved in one day.
- Unfair dismissal claim by senior civil servant. Mediation was used to deal with the claim privately to enable both the government department and the individual to part company with dignity. This included the agreement of references, press statements and internal communications should they be required.
- Bullying and discrimination allegations Resolved by focusing on clarifying assumptions of fact and intentions by both parties about the other and establishing a new framework for communication.
- Breach of employee obligation and claim for copyright Mediation focused on agreeing an exit strategy for the employee on terms that allowed them to operate independently without compromising the business of the employer.
- Resolution of an uncommunicative employee on long term sick Initially engaged as a coach to assist the employee to identify their future needs and direction, once established the situation was resolved through a mediated compromise agreement and managed exit for the employee.
- Mediation to address a total breakdown of relationships between CEO and Senior Director team of a County Council. Resulted in managed exits and subsequent coaching for the CEO to engage stakeholders and foster support for a new senior team structure.
- Mediation following allegations of disability discrimination arising from reintegration of individual following newly diagnosed disability.
- Mediation to redefine an antagonistic relationship arising between manager and individual with Asperger's /syndrome.

Insolvency

Insolvency action involving a football club and its directors – pursuing the claim meant that the community football club would inevitably be forced to close and mediation was used to identify a creative solution to resolve a claim for monies allegedly given as a gift to the club.

Intellectual property

Lisa has mediated a number of intellectual property disputes including many domain name registration disputes with claimants alleging abusive registration, infringements of copyright and

/ or defamation. Her experience includes the development of mediators and a mediation service for Nominet, the .co.uk domain name registrant.

Partnership & Shareholder

- Managing the dissolution of a partnership which had broken down including the resolution of outstanding issues relating to debt liability on unpaid invoices.
- Dissolution of business partnership following personal relationship breakdown and allegations of defamation.

Personal Injury

- Lisa has mediated wide range of insured personal injury claims ranging from a lorry driver who fell in a warehouse during a delivery to injury and damages caused by fallen city centre Christmas tree lights. Lisa is a highly experienced personal injury telephone mediator.
- Dissolution of business partnership following personal relationship breakdown and allegations of defamation.

Sale of Goods & Services

- Cancellation of insured contract for bespoke furniture manufactured for large property development.
- Outstanding debts after termination of lease on commercial property.
- Dispute relating to supply of goods and verbal sale or return agreement.
- Non-payment of invoice relating to real estate commission by high-net-worth celebrity.

Non-dispute experience

Coaching

Lisa has wide ranging experience of coaching individuals of all seniority levels to find a way through a difficult or sensitive issue or situation, in isolation or pre or post mediations.

Personal Style

Lisa is a firm believer in thorough preparation and the need for building a relationship of trust between herself and the parties. She aims for parties to feel at ease with the process in order for it to progress quickly and effectively to enable a shift in focus towards the problem being a shared obstacle which can only be resolved through communication between both sides.

Taking a positive, constructive approach, Lisa is not afraid to test the parties in relation to their position and is highly innovative yet pragmatic and when considering possible solutions.

Feedback

- *“Extremely pleased with the choice of mediator.”*
- *“She has an excellent manner with people. Her cheerful and good humour was greatly appreciated in a case where there was emotional tension and underlying mistrust.”*
- *“I liked Lisa very much. She was fair, open, directive and very helpful. Absolutely I would use her again as mediator.”*
- *“Lisa prepared conscientiously and thoroughly and provided creative and thoughtful suggestions to get around road blocks.”*
- *“Commitment to resolving, objectivity and low key authority.”*
- *“Focused, energetic, committed and helpful right through the end of a long day.”*

